

CARLO DANELONI

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EDUCATION

Imperial Business School

London, UK | Aug 2026 – Sep 2027

MSc Economics & Strategy for Business

Relevant modules: Business and the Macroeconomy, Quantitative Data Analysis, Business Economics, Corporate Finance, Corporate Strategy, Digital Businesses and Marketplaces, Economics and Strategy for Innovation, Strategy in Global Markets, Financial Risk, Markets and Instruments

University of Greenwich

London, UK | Sep 2023 – Jun 2026

BA (Hons) International Business, Economics Pathway (First-Class Honours, 1:1)

1st Place, Global Business Simulation 2025/26 (top 100 teams globally for profitability and market share); Chinese Government-funded International Mobility Programme (merit-based, two Chinese universities)

PROFESSIONAL EXPERIENCE

Blackmont Consulting

London, UK | May 2026 – Aug 2026

Consulting Intern

- Delivered end-to-end consulting engagements for non-profit and commercial clients, conducting structured business analysis and co-developing strategic recommendations as part of a ten-person, multidisciplinary consulting team.
- Drove a live strategy project for an India-based chemical company, dissecting operational and commercial challenges and translating findings into actionable recommendations presented directly to senior stakeholders.

Female Archetypes

London, UK | Jun 2025 – Oct 2025

Fundraising & Strategy Intern

- Secured a £10,000 award for the organisation by independently leading the end-to-end grant application and proposal process, directly supporting financial sustainability.
- Mapped the funding landscape across VC firms, private equity funds, grant bodies, and angel investor networks, producing a structured fundraising strategy and investor targeting database.

Feedeat

London, UK / Italy | Oct 2024 – Feb 2025

UK Market Expansion Lead

- Designed and executed the UK go-to-market strategy for an early-stage B2B digital menu startup targeting luxury restaurants and hospitality, building the operating framework and defining commercial KPIs from the ground up.
- Developed a qualified prospect pipeline across the London market, conducting live product demonstrations and adapting the sales approach to local buyer dynamics to accelerate client acquisition.

Il Borro Relais & Châteaux

Florence, Italy | May 2023 – Sep 2023

Guest Relations

- Delivered high-standard client experiences at a five-star Relais & Châteaux estate, developing cross-cultural communication and client-management skills in a multilingual, high-pressure environment.

ACHIEVEMENTS

Co-Founder & Co-President, International Business Society

University of Greenwich, London, UK | Oct 2024 – Present

- Founded and grew the university's leading business society to 200–300 members, driving a 180% increase in event attendance, and led the flagship annual employability event (250+ attendees, 16 industry panellists from top-tier firms)

Vice-President, Italian Society

University of Greenwich, London, UK | Sep 2024 – Present

- Organised cultural and professional events promoting Italian culture, the Italian economy, and investment opportunities in Italy to an international university audience

ADDITIONAL SKILLS

Technical Skills

MS Excel (Advanced: PivotTables, VLOOKUP, Financial Modelling); Python and Streamlit (built an AI-powered startup benchmarking tool using the Anthropic Claude API); Claude Code (expert, agentic AI development)

Languages

Italian (Native), English (Bilingual/Fluent), Spanish (Intermediate), Mandarin (Basic, ongoing study)

EXTRA-CURRICULAR & INTERESTS

- Generative and algorithmic art; chess
- Mycology, nature, and foraging for wild food; restoring vintage Vespas
- Active follower of startup, venture capital, and fintech/DeFi developments